

Improving the efficiency & capability of
end-user computing platforms...



Andy Tryba

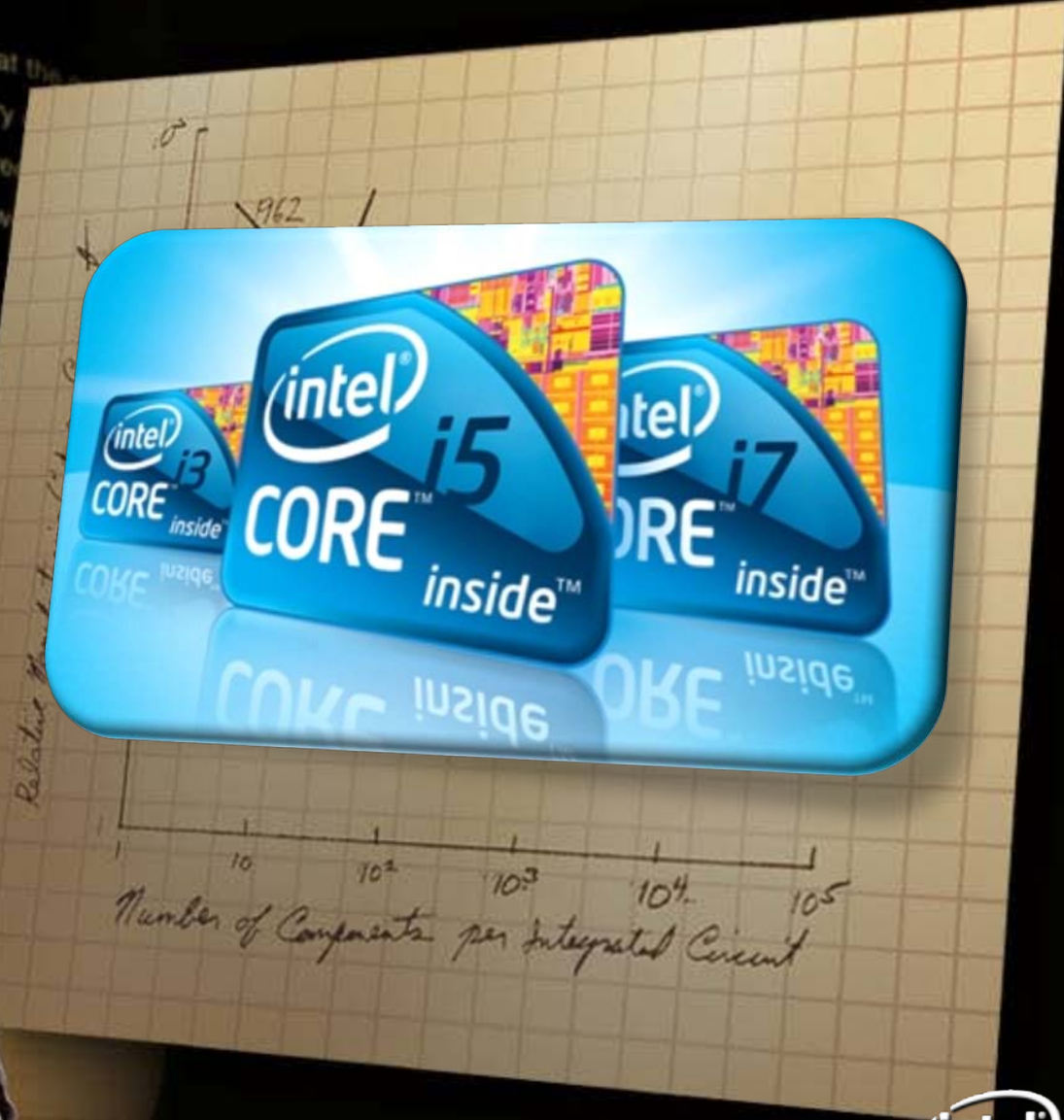
Director, Business Client Strategy
Intel Corporation



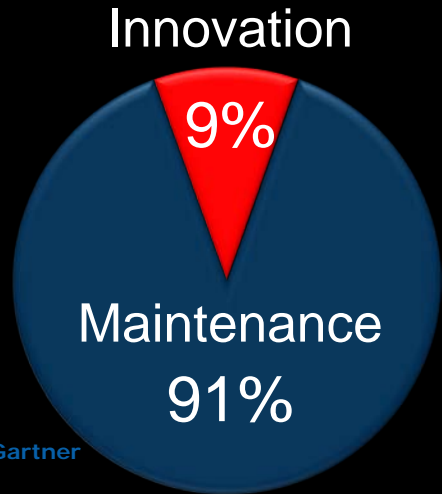
Moore's Law

In 1965, Intel co-founder Gordon Moore predicted that the number of transistors on a piece of silicon would double every two years—an insight later dubbed "Moore's Law." His prediction held true, as ever-shrinking transistor sizes have allowed for exponential growth in the number of transistors on a single chip.

Moore's Law is now a benchmark in the electronics industry. It applies its principles to various fields, from computer hardware to software development. Whole new worlds of opportunity have opened up for people to play, learn, and grow. The company has embraced Moore's Law.



Integration to Solve Business Problems



Source: Gartner

What Drives Up Maintenance Costs?

- Manual inventories
- Undiscoverable assets
- Desk-side visits
- Inability to manage systems that are powered down or OS is inoperable
- Manual security patches
- Systems not in 'off' state

Revolutionary *Embedding IT into silicon*



Proactive Security
Built-in Manageability
Energy Efficient Performance

Discovery & inventory
Remote boot & repair
Agent assurance
System defense
Network admission control
Power state control
Client Virtualization



Indiana Office of Technology

- Centralized IT organization for the State of Indiana
- Responsible for support of 20,000 desktop PCs across the state

Statewide charter increased expensive and time consuming travel for support calls

Software patching and distribution not meeting saturation goals

Manual asset tracking process was complicated and reduced end-user productivity

Remote remediation resolves issues faster while drastically reducing travel costs

Travel for HW/SW support calls reduced by 80%¹

Projected CO₂ reduction: 856k lbs over 4 years²

Remote management with power on/off capability enables rapid patch distribution

Patching during off hours accelerated saturation meeting 48 hr goal¹

\$1.2M savings in energy costs over 4 years achieved with remote on/off³

Flash based HW/SW configuration info enables automated asset tracking

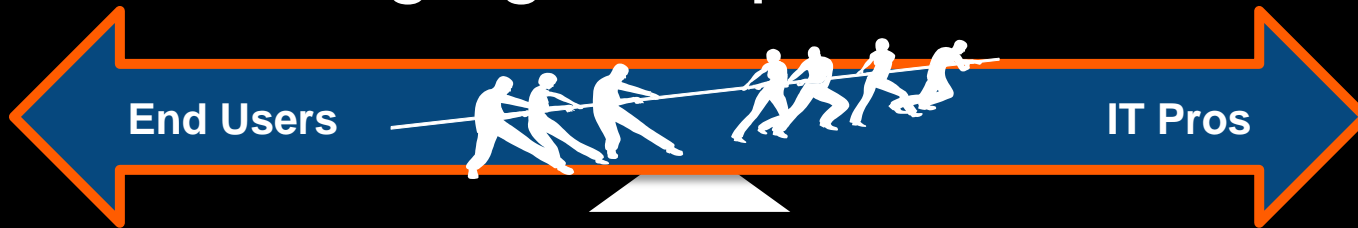
Manual inventory process virtually eliminated¹

7 day automated asset tracking in place meets the State mandate¹

4 Year Return on Investment: 415%
Break-Even Point: 13 Months^{3,4,5}



Emerging Compute Models

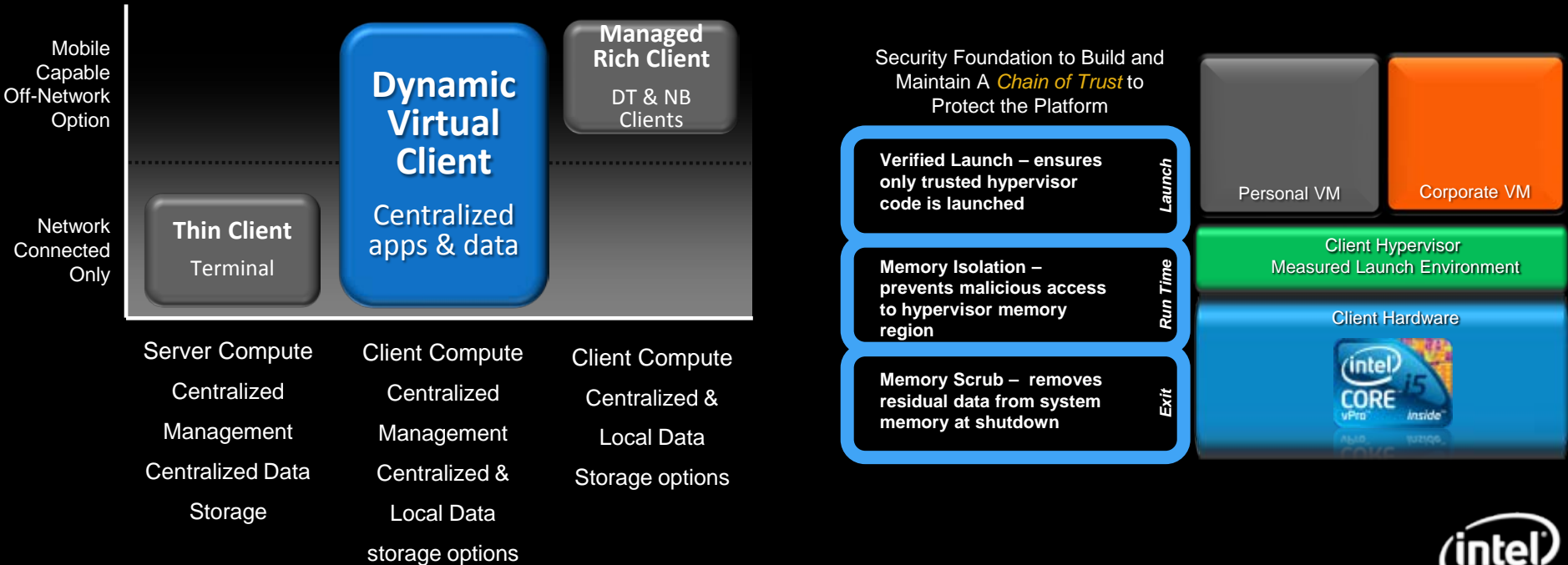


Desires Freedom and Flexibility

- Anywhere/Anytime Access
- Device Independence
- Consumerization
- Productivity/Performance

Desires Security and Manageability

- Controlled Network Access
- More controlled OS
- Data Security
- Predictable Configurations



Thank you

